

Tel No 01467 620574

7/1/1
Beechcroft
Old Chapel Road
INVERURIE
Aberdeenshire
AB51 4QN
3rd March 1998

Mr K G Dick
Maddocks & Dick
231 Canongate
Royal Mile
Edinburgh EH8 8BJ

Dear Mr Dick,

Bailies of Bennachie Ties

At the recent meeting of the Bailies' Council, it was decided to ask your advice on the design of a tie and headscarf.

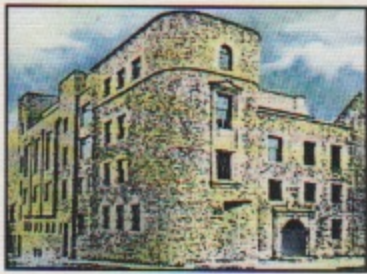
As you see, the headed notepaper has the outline of the Bennachie range as its heading. The eastmost peak, known as the Mither Tap is the most distinct top, and it should be incorporated into the design. I enclose a postcard and three slides, showing the outline of the Mither Tap, with the 'bump' on its right side - which is known as the Nether Maiden. If the outline could be slightly exaggerated, it would probably look better. The colours on the slide marked with a * would reflect the hill colour.

The decision whether to have a single below knot, with the design inside, or the outline alone, with the words 'BAILIES OF BENNACHIE' round the edge, or below as appropriate was not definitely decided upon until designs were seen.

I return the sample tie with thanks for allowing it to be retained so long.

Yours sincerely

9/1/2



MADDOCKS & DICK Ltd.

ESTABLISHED 1949

231 Canongate Royal Mile
Edinburgh EH8 8BJ

| | | |
|--------------|---------------|-----------|
| TELEPHONE No | 0131-556 6012 | (6 Lines) |
| Sales Fax | 0131 556 7924 | |
| Art Dept Fax | 0131 556 1592 | |
| Accounts Fax | 0131 557 4392 | |

Ties & Scarves

Our Re

5 November 1998

You Re

Dr Gill
 'Beechcroft'
 Old Chapel Road
 Inverurie
 Aberdeenshire
 AB51 4QN

Dear Dr Gill

Further to your telephone call, I have pleasure in enclosing a selection of random samples for your consideration, in polyester, silk/polyester mix 80% silk 20% polyester and 100% pure silk. These are all jacquard woven designs.

I also have pleasure in informing you that we offer a completely free design service, which we will gladly offer sample ties, based upon your designs which need only be rough, within a 7-10 day period along with our exact quotation.

I enclose a price list as a guideline.

Maddocks & Dick Limited have been an established designer and manufacturer of corporate and club ties for fifty years and proudly export our goods throughout the world.

I trust we may be of service and that the enclosed information is of assistance.

If you have any further questions, please do not hesitate to contact me personally.

With kind regards.

Yours sincerely

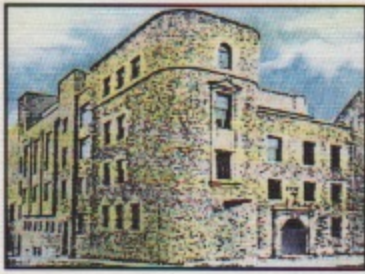
Kenneth G Dick
 Director

D e c o r
 GEORGE B. DICK
 KENNETH G. DICK
 AMELIA A. DICK
 ANDREW LOVE
 SYLVIA A. DICK

Manufacturers
 of Corporate
 and Club Ties
 in Polyesters
 and Silks.

Ladies Scarves
 and Bows
 Embroidered
 Pullovers
 and Badges

Registe ed n Scotland No 28607
 Vat Reg No 269 4856 03



MADDOCKS & DICK Ltd.

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7/1/3

Ties & Scarves

Our Ref:

Your Ref:

SAMPLE TIES AND LADIES SCARVES

It is our policy to submit made up sample ties and headscarves without charge or obligation, should you care to send us details of your Club, Company or Society's activities, or perhaps your present logo, or rough drawing, for our Art Department's original interpretation. Please allow 2-3 weeks for sample preparation.

JACQUARD WOVEN TIES (Fully Fashioned and Hand Finished)

Delivery of jacquard woven ties in polyester is 6 - 8 weeks, silk/polyester and pure silk is 8-10 weeks. Again we can manufacture sooner, although this is purely dependent on the amount of cloth being woven for other customers.

SILK SCREEN PRINTED TIES (Hand Finished) AND SCARVES

Delivery of silkscreen printed ties is within 7-21 days after sample confirmation. Sooner if required, as we can produce a complete order within 48 hours at no extra charge. There is a 10% discount for Cheque With Order, otherwise we invoice for the full amount after despatch of order.

CLUB WOVEN STRIPES - REGIMENTAL AND SCHOOL

Delivery of regimental and striped lines, in any colour combination.

Your design is kept on permanent file for a re-order. Please quote the tie reference number when re-ordering.

Maddocks and Dick Limited are one of the most established and original Crested Tie Manufacturers in Great Britain. Our Design Department holds in excess of 500,000 individual customers' designs on file.

Please be assured of the quality and finish of all our ties.

Directors
GEORGE B. DICK
KENNETH G. DICK
AMELIA A. DICK
ANDREW LOVE
SYLVIA A. DICK

Registered in Scotland No 28607
Vat Reg No 269 4856 03

| | |
|--|--|
| Manufacturers of Corporate and Club Ties in Polyesters and Silks | Ladies Scarves and Bows Embroidered Pullovers and Badges |
|--|--|

7/1/64

Tel No 01467 620574

Beechcroft
Old Chapel Road
INVERURIE
Aberdeenshire
AB51 4QN
14th December 1998

Mr K G Dick
Maddocks & Dick
231 Canongate
Royal Mile
Edinburgh EH8 8BJ

Dear Mr Dick,

Bailies of Bennachie Ties

Thankyou for your letter of 11th December, and I apologise for not contacting you earlier, The Council of the Bailies met last month and decided to order ties with a single below knot motif.

However, they were uncertain as to which design would be best, so a local artist has agreed to submit three designs to the Bailies, which will be considered at the next Council meeting in February. It is appreciated that you offer free design guidance and samples, and it is hoped that samples of the tie and headsquare will still be available when the agreed design has been submitted to you.

I return the samples with thanks, less the single motif one, which will accompany the design. However, if you wish to have it returned earlier, please let me know.

Yours sincerely,

Geoffrey M Gill
Clerk to the Bailies Council



MADDOCKS & DICK Ltd.

ESTABLISHED 1949

231 Canongate, Royal Mile,
Edinburgh EH8 8BJ

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7/115

Ties & Scarves

19 April 1999

O u R e

Y o u R e f

Dr G M Gill
Beechcroft
Old Chapel Road
Inverurie
Aberdeenshire
AB51 4QN

Dear Dr Gill

Reference - 99A/183/3583

I have pleasure in enclosing sample mock-up(s) for your suggested jacquard woven embroidered tie, **which please return when placing your order**, as it is the only one in existence and our weavers need it to work from.

Please note we keep your design on permanent file with minimum re-orders being as low as 36.

We do not invoice you until after you have received your ties. That is the best guarantee we can offer of our quality.

Please contact Mr David Slater on extension 209 to discuss the enclosed sample(s) further.

Yours sincerely

Mary McIntosh (Mrs)
Assistant to K G Dick

N.B. Samples are provided without charge or obligation but these samples still remain the property of Maddocks & Dick and must be returned if no order is forthcoming, otherwise a charge may be levied to offset the cost of our work.

K.G.D.

D i r e c t o r s
GEORGE B. DICK
KENNETH G. DICK
AMELIA A. DICK
ANDREW LOVE
SYLVIA A. DICK

Registe ed n Scot and No 26607
Vat Reg No 269 4856 03

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|--|--|
| Manufacturers of Corporate and Club Ties in Polyesters and Silks | Ladies Scarves and Bows Embroidered Pullovers and Badges |
|--|--|

JACQUARD WOVEN TIES

Single and repeat motifs, polyester, satin, reppe weave or non-crush finish.
Colours from a range of 100 shades in multiples of 36.

Standard blade sizes 9cm or width to suit. Delivery is approximately 6-8 weeks.
Minimum re-order is 36 ties, delivery approximately 4 - 6 weeks.

| | | | |
|-------|------|-------|-------|
| 50 | from | £6.75 | £7.50 |
| 75 | " | 5.45 | 6.75 |
| 100 | " | 4.45 | 5.35 |
| 200 | " | 3.45 | 4.35 |
| 3/400 | " | 3.15 | 4.15 |
| 5/600 | " | 2.45 | 3.25 |
| 1000 | " | 2.15 | 2.85 |

Double designs may cost extra, please ask for a quotation, special quotations are given for orders over 1000 ties.
We reserve the right to over or under deliver by 10%.

SILK FACED POLYESTER MIXTURE JACQUARD TIES

Motif woven in pure silk, ground cloth woven in 80% silk 20% polyester.
Available in reppe, satin and non-crush finish
minimum quantity 50 ties from £7.50 to £12.50

100% PURE SILK JACQUARD TIES

Available in reppe, satin and non-crush finish.
Minimum quantity 100 from £8.50 to £16.00

Note: Price depends whether tie is hand or machine finished

WOVEN STRIPED TIES (WITHOUT DESIGN)

Club and regimental polyester, any colour combination or stripe layout.
Available in reppe, satin or non-crush finish.
Delivery is approximately 5 - 6 weeks.

| | |
|-----|-------|
| 40 | £4.40 |
| 50 | 3.75 |
| 100 | 3.15 |
| 200 | 2.65 |
| 300 | 2.55 |
| 500 | 2.40 |

VAT IS APPLICABLE ON THE ABOVE PRICES. POSTAGE EXTRA

7/1/7

Tel No 01467 620574

Beechcroft
Old Chapel Road
INVERURIE
Aberdeenshire
AB51 4QN
20th May 1998/9

Mr David Slater
Maddocks & Dick
231 Canongate
Royal Mile
Edinburgh EH8 8BJ

Dear Mr Slater,

Reference No 99A/183/3583

Thankyou for your letter of the 19th April regarding the ties for the Bailies of Bennachie, enclosing the samples, which I return..

The Council of the Bailies wish to place an order for one hundred (100) jacquard woven ties in polyester, with the thick green and blue stripes and the motif within the circle. As per the telephone conversation today, you quoted the unit price as £4.85 + VAT.

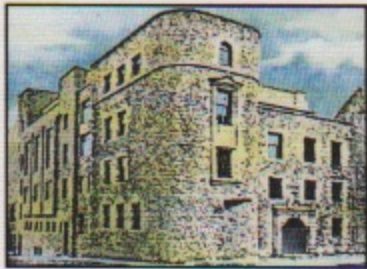
I look forward to receiving the samples for the scarf or headsquare, with approximate costs. The design thought suitable was the fashion background.

I hope it would be possible to order the other pattern of tie at some future date, when we see how the sales go, so perhaps you could keep the design on file.

We have a rally on the 8th August, so would hope to have the ties and scarves on sale then.

Yours sincerely

Dr Geoffrey M Gill
Clerk



MADDOCKS & DICK Ltd.

ESTABLISHED 1949

231 Canongate Royal Mile,
Edinburgh EH8 8BJ

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7/1/98

Ties & Scarves

15 June 1999

O u r o

Dear Dr Gill

Y o u r o

OUR REF: WB 1635 MJ / YOUR REF: Letter 20/5/99

We hereby acknowledge receipt of your jacquard woven tie order, for which we thank you and would confirm the reference number as above. This reference should be quoted on all correspondence or enquiries. In the case of re-orders please quote this reference number to facilitate speedy access to your design file.

All postage will be charged at cost. Should a special delivery be required, we will discuss this with you prior to despatch.

PROOF/WOVEN HEADING

A jacquard heading will be supplied within 3-4 weeks. After order confirmation, the design cannot be altered, only colours can be changed. As each jacquard design card costs in the region of £100, it is important that you have confirmed your exact design, as cancellations are charge for. It is also important to confirm the tie length at time of ordering, as this cannot be altered once the ties are made up.

LEAD TIMES AFTER APPROVAL OF PROOF

Apart from Christmas and Trade holidays which may affect weaving schedules, normal delivery times are between 4-6 weeks from your confirmation of order for polyester, silk 5-6 weeks and re-orders 4-6 weeks.

ALTERATIONS/MODIFICATIONS

We reserve the right to slightly modify a design or material, should this be necessary to obtain a better result.

OVER-RUNS/UNDER-RUNS

Owing to the nature of woven cloth, we reserve the right to over or under deliver by 10% of the quantity ordered at our quoted price. Quantities of 50 ties or under may be subjected to a 20% over-run or under-run.

WOVEN TIE DEPARTMENT

D e c o
GEORGE B. DICK
KENNETH G. DICK
AMELIA A. DICK
ANDREW LOVE
SYLVIA A. DICK

| | |
|---------------|----------------|
| Manufacturers | Ladies Scarves |
| of Corporate | and Bows, |
| and Club Ties | Embroidered |
| in Polyesters | Pullovers |
| and Silks, | and Badges |

Registered in Scotland No 28607
Vat Reg No 269 4856 03

7/1/9

Tel No 01467 620574

Beechcroft
Old Chapel Road
INVERURIE
Aberdeenshire
AB51 4QN
18th June 1999

Mr David Slater
Maddocks & Dick
231 Canongate
Royal Mile
Edinburgh EH8 8BJ

Dear Mr Slater

Ref. Order No WB 1635 MJ

Thankyou for the sample of rough woven heading, two colourways which you sent. I can confirm that the spelling is correct. Of the two colour samples, the sample labelled 'B' (gold stripe) is the more satisfactory, so I trust that this is sufficient information to proceed with the order.

Ref - 99A/183/3583

I have had a chance to consult with the ladies of the committee regarding the ladies' scarf. The square type is preferred, with the Bailies logo at one corner. The border design is satisfactory, and you suggested different colours to perhaps be closer to the tie colours.

I wish to place an order for 100 silk screen square scarves in polyester for the Bailies of Bennachie. You quoted the price as £6.40 + VAT.

The Bailies have an annual rally annually, this year it is on the 8th August. Obviously it would be advantageous to have the ties and scarves available for sale then.

Yours sincerely

Dr Geoffrey M. Gill
Clerk to the Council

P.S. I return the samples as requested

10/7/99

15 pieces of scarf
\$8.40
fine for nothing

4/8/99 Telephone Mr Slater
Orders by Saturday but
past orders will do

MADDOCKS & CO
231 CANON
ROYAL
EDINBURGH

7/1/10

75

7 7. 99

BAILIES OF BENNACHIE

OUR REF WR1635

TO SUPPLYING.

126 JACQUARD WOVEN TIES
OWING TO THE WEAVE OF THE
MATERIAL THERE ARE 26 EXTRA
TIES IN YOUR ORDER

DESIGN & REF. NO.

DIRECT



THE PREFIX TO THIS DESIGN REMAINS THROUGHOUT ITS EXISTANCE BUT THE SECOND HALF OF THE NUMBER CAN CHANGE FOR ONE OF TWO REASONS:

1. ANY ALTERNATION TO THE ORIGINAL DESIGN.
2. DUE TO STENCIL DETERIORATION A NEW FRAME HAVING TO BE MADE.

| | |
|--------|------|
| 99A183 | 3651 |
| | |
| | |
| | |
| | |
| WB1655 | MJ |

PLEASE RETAIN THIS CARD &
RETURN WHEN RE-ORDERING

7/1/12

Tel No 01467 620574

Beechcroft
Old Chapel Road
INVERURIE
Aberdeenshire
AB51 4QN
10th September 1999

Mr David Slater
Maddocks & Dick
231 Canongate
Royal Mile
Edinburgh EH8 8BJ

Dear Mr Slater

Ref. Order No 99A/183/3583

I am writing to query the account for the Bailies of Bennachie ladies' scarves.

I placed the order on the 18th June by letter, and quoted your price given by telephone as £6.40 + VAT.

When the account was received, I passed it directly to the treasurer for payment (no 25979) and it was only when mentioned at the recent Council meeting that the price on the account was noted to be £8.40 + VAT.

I wrote the price down on requesting the price of the ties - which is correct at £4.85 + VAT. The scarves were quoted as £5.80 + VAT., later amended to £6.40 + VAT

It will be uneconomic to reorder further scarves at the unit price of £9.97, so I hope that there was an error in the pricing.

I contacted the accounts department by telephone on Friday 10th September, but am writing to you as the person with whom I dealt.

Yours sincerely

Dr Geoffrey M Gill
Clerk to the Bailies